FARM CREDIT OF NEW MEXICO

1ST QUARTER

2023

SHAREHOLDER REPORT

GREENER PASTURES

FARM CREDIT
OF NEW MEXICO

FARM CREDIT OF NEW MEXICO, ACA

March 31, 2023

SHAREHOLDER QUARTERLY REPORT

The shareholders' investment in Farm Credit of New Mexico, ACA, is materially affected by the financial condition and results of operations of CoBank, ACB, (CoBank). The 2022 CoBank Annual Report to Shareholders, and the CoBank quarterly shareholders' reports are available on CoBank's web site, www.cobank.com,

Farm Credit of New Mexico, ACA Annual Report to Shareholders and the quarterly shareholders' reports are also available on Farm Credit of New Mexico, ACA's web site, www.farmcreditnm.com, or all the reports may be obtained at no charge by contacting:

Farm Credit of New Mexico, ACA

5651 Balloon Fiesta Parkway, NE

PO Box 94330; Albuquerque, NM 87199

(505) 884-1048 or 1-800-451-5997

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Unaudited)

The following discussion summarizes the financial position and results of operations of Farm Credit of New Mexico, ACA (the Association) for the three months ended March 31, 2023, with comparisons to prior periods. You should read these comments along with the accompanying financial statements and footnotes and the 2022 Annual Report to Shareholders. The accompanying financial statements were prepared under the oversight of our Audit Committee.

New Mexico snowpack levels are above normal and as a result, drought conditions across the state have seen improvement. Moisture conditions one year ago showed 63.32% of the state in extreme or exceptional drought. Currently, 4.18% of the state is in extreme or exceptional drought, with only 12.01% of the state in severe drought, 15.95% in moderate drought, 21.23% abnormally dry, and 46.63% of the state experiencing no drought.

Farm Credit of New Mexico's top five portfolio concentrations remains cow/calf, dairy, pecans, alfalfa, and cash grains. Pecan volume has increased since year-end while cow/calf, dairy, alfalfa, and cash grains have experienced decreases in volume.

While the U.S. economy remains healthy, severe supply chain disruptions, labor shortages, fuel prices, inflation, rising interest rates, weather related events, and recession pressures remain a concern. The rural economy is benefitting from the strong U.S. economy, driving higher levels of spending and investment by businesses and consumers. Most agricultural commodity prices have remained strong despite some decline from the sharp increases in 2022. The Russia/Ukraine conflict has also impacted certain agricultural commodity prices and created additional volatility and uncertainty in the markets. From a monetary policy perspective, the Fed has continued to fight inflationary pressure with interest rate hikes, resulting in two interest rate increases of 25 basis points each in February and March 2023 and more expected in the future. Anticipation of tighter monetary policy is contributing to a stronger dollar and changes in the shape of the yield curve.

During the spring of 2022**,** the Board of Directors of Farm Credit of New Mexico, ACA and American AgCredit met to discuss a potential partnership/merger. As a result of those meetings, Farm Credit of New Mexico, ACA and American AgCredit entered into a non-binding letter of intent to pursue a merger with an effective date of July 1, 2023, or as soon as practicable thereafter. The planned merger is subject to the approval of the Farm Credit Administration, CoBank, and stockholders of both Farm Credit of New Mexico, ACA and American AgCredit. Detailed disclosure packages, including voting ballots, were mailed out to all stockholders the week of April 17, 2023. Stockholders can mail in their ballot or attend a special stockholder meeting to be held on May 9, 2023 in order to provide stockholders the opportunity to vote on the merger and a preferred stock proposal, each of which is more fully described in the disclosure documents sent to the stockholders.

LOAN PORTFOLIO

Loans outstanding at March 31, 2023, totaled $1.97 billion, a decrease of $77.8 million, or 3.79%, from loans of $2.05 billion at December 31, 2022. The decrease was primarily driven by the receipt of deferred milk revenue received from dairy producers as well as payments received as a result of special patronage payments distributed from a specific milk cooperative.

OTHER PROPERTY OWNED

Other property owned is real or personal property that has been acquired through foreclosure, deed in lieu of foreclosure, or other means. We had other property owned of $115 thousand at March 31, 2023, compared with $70 thousand at December 31, 2022. During February 2023, Farm Credit of New Mexico sold the property valued at $70 thousand and acquired another property valued at $115 thousand.

RESULTS OF OPERATIONS

Net income for the three months ended March 31, 2023, was $10.6 million, a decrease of $1.4 million, or 11.79%, from the same period ended one year ago. This decrease in income was primarily attributed to the $1.1 million provision for credit losses booked in the first quarter of 2023 compared to the $2.4 million credit loss reversal booked during the same period in 2022. Additionally, the increase in noninterest expense contributed to the decrease in net income during the comparison period. Noninterest expense increased as a result of increased salaries and employee benefits expense and merger related expenses.

For the three months ended March 31, 2023, net interest income was $17.7 million, an increase of $3.3 million, or 23.02%, compared with the three months ended March 31, 2022. Net interest income increased primarily as a result of interest earned on the Association's capital.

The provision for credit losses for the three months ended March 31, 2023, was $1.1 million, an increase of $3.5 million, or 148.41%, from the credit loss reversal of $2.4 million for the same period ended one year ago. The provision for credit losses increased as a result of the increases in specific reserves.

Noninterest income increased $117 thousand during the first three months of 2023 compared with the first three months of 2022 primarily due to increases in loan fee income and financially related services income, offset by decreases in mineral income, patronage distributions from Farm Credit institutions, and other noninterest income.

We received mineral income of $374 thousand during the first three months of 2023, which is distributed to us quarterly by CoBank. The decrease for the three months ended March 31, 2023, compared with first three months of 2022 is due to lower commodity prices paid on production.

During the first three months of 2023, noninterest expense increased $1.3 million to $9.1 million, primarily due to increased employee salaries and benefits expense and merger related expenses. Merger expenses include legal fees, service provider exit fee costs, and employee retention payments. Farm Credit System Insurance Corporation (FCSIC) premiums also increased $86 thousand for the three months ended March 31, 2023 compared with the same period in 2022 due to an increase in the insurance premium accrual assessment rate on Systemwide adjusted insured debt from 16 basis points to 18 basis points.

CAPITAL RESOURCES

Our shareholders' equity at March 31, 2023, was $491.2 million, an increase from $476.0 million at December 31, 2022. This increase is due to net income and the cumulative effect of the adoption of the new current expected credit losses (CECL) standard, partially offset by the amortization of pension costs included in the net period benefit cost and net stock reductions.

OTHER MATTERS

Effective January 1, 2023, our Association adopted the CECL standard, under which the allowance is measured based on management's best estimate of current expected credit losses over the remaining contractual life of the loan. Prior periods presented reflect measurement of the allowance based on management's estimate of probable incurred credit losses. For more information, see Note 1 – Organization and Significant Accounting Policies.

On March 5, 2021, the United Kingdom's Financial Conduct Authority (UKFCA), formally announced that all London Interbank Offered Rate (LIBOR) tenors will either be discontinued or no longer be representative immediately after December 31, 2021. As a result, the UKFCA has closely worked with market participants and regulatory authorities around the world to ensure that alternatives to LIBOR are available and that existing contracts can be transitioned onto these alternatives to safeguard financial stability and market integrity.

While our Association currently holds legacy LIBOR indexed loans in our portfolio, we have adopted a transition plan to reduce LIBOR exposures and stop the inflow of new LIBOR volume. We have analyzed potential risks associated with the LIBOR transition, including financial, operational, legal, tax, reputational, and compliance risks. Since we engage in transactions involving financial instruments that reference LIBOR, these developments did not have a material impact on the Association and our borrowers. Management has documented and worked through the LIBOR transition plan with our funding bank and service provider to address the phase out of LIBOR rates, including any updates to processes and loan servicing technology.

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements, and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.

James Duffey
Chairman of the Board
May 8, 2023

Alan L. Feit
President/Chief Executive Officer
May 8, 2023

Jonathan Vander Dussen
Audit Committee Chairman
May 8, 2023

Marta Decker
Chief Financial Officer
May 8, 2023

Consolidated Statement of Condition

(Dollars in Thousands)

	March 31 2023	December 31 2022
	UNAUDITED	AUDITED
ASSETS		
Loans	**$ 1,973,177**	$ 2,050,927
Less allowance for loan losses	**7,734**	11,672
Net loans	**1,965,443**	2,039,255
Cash	**4,705**	5,689
Accrued interest receivable	**26,345**	22,530
Investment in CoBank, ACB	**50,748**	59,143
Premises and equipment, net	**11,738**	11,893
Other property owned	**115**	70
Prepaid benefit expense	**6,658**	6,804
Other assets	**10,736**	19,325
Total assets	**$ 2,076,488**	$ 2,164,709
LIABILITIES		
Note payable to CoBank, ACB	**$ 1,560,571**	$ 1,645,660
Advance conditional payments	**9,270**	8,912
Accrued interest payable	**5,267**	4,853
Patronage distributions payable	**-**	16,000
Accrued benefits liability	**565**	552
Reserve for unfunded commitments	**1,187**	663
Other liabilities	**8,466**	12,045
Total liabilities	**$ 1,585,326**	$ 1,688,685
Commitments and Contingencies		
SHAREHOLDERS' EQUITY		
Capital stock	**1,196**	1,205
Unallocated retained earnings	**489,831**	474,679
Accumulated other comprehensive income	**135**	140
Total shareholders' equity	**491,162**	476,024
Total liabilities and shareholders' equity	**$ 2,076,488**	$ 2,164,709

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Comprehensive Income

(Dollars in Thousands)

	For the three months ended March 31	
UNAUDITED	**2023**	2022
INTEREST INCOME		
Loans	**$ 32,859**	$ 18,004
Total interest income	**32,859**	18,004
INTEREST EXPENSE		
Note payable to CoBank, ACB	**15,086**	3,581
Other	**33**	2
Total interest expense	**15,119**	3,583
Net interest income	**17,740**	14,421
Provision for credit losses/(Credit loss reversal)	**1,141**	(2,357)
Net interest income after provision for credit losses/credit loss reversal	**16,599**	16,778
NONINTEREST INCOME		
Financially related services income	**164**	72
Loan fees	**687**	422
Patronage distribution from Farm Credit institutions	**1,848**	2,022
Mineral income	**374**	390
Other noninterest income	**61**	111
Total noninterest income	**3,134**	3,017
NONINTEREST EXPENSE		
Salaries and employee benefits	**5,304**	4,741
Occupancy and equipment	**315**	360
Purchased services from AgVantis, Inc.	**772**	736
Loss on other property owned, net	**1**	14
Farm Credit Insurance Fund premium	**690**	604
Merger implementation costs	**973**	-
Supervisory and examination costs	**154**	167
Other noninterest expense	**890**	1,145
Total noninterest expense	**9,099**	7,767
Income before income taxes	**10,634**	12,028
Provision for income taxes	**37**	15
Net income	**10,597**	12,013
COMPREHENSIVE INCOME		
Amortization of retirement (credits)/costs	**(5)**	10
Total comprehensive income	**$ 10,592**	$ 12,023

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Shareholders' Equity

(Dollars in Thousands)

UNAUDITED	Capital Stock	Unallocated Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Shareholders' Equity
Balance at December 31, 2021	$ 1,241	$ 458,770	$ (224)	$ 459,787
Comprehensive income		12,013	10	12,023
Stock issued	27			27
Stock retired	(41)			(41)
Balance at March 31, 2022	$ 1,227	$ 470,783	$ (214)	$ 471,796
Balance at December 31, 2022	$ 1,205	$ 474,679	$ 140	$ 476,024
Comprehensive income		10,597	(5)	10,592
Stock issued	30			30
Stock retired	(39)			(39)
Cumulative effect of CECL adoption		4,555		4,555
Balance at March 31, 2023	**$ 1,196**	**$ 489,831**	**$ 135**	**$ 491,162**

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

A description of the organization and operations of Farm Credit of New Mexico, ACA (the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2022, are contained in the 2022 Annual Report to Shareholders. These unaudited first quarter 2023 financial statements should be read in conjunction with the 2022 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2022, as contained in the 2022 Annual Report to Shareholders.

In the opinion of management, all adjustments, consisting of normal recurring adjustments necessary for a fair statement of results for the interim periods, have been made. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2023. Descriptions of the significant accounting policies are included in the 2022 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

Recently Adopted or Issued Accounting Pronouncements

The Association adopted the Financial Accounting Standards Board (FASB) updated guidance entitled “Financial Instruments – Credit Losses: Troubled Debt Restructurings and Vintage Disclosure” on January 1, 2023. This guidance requires the creditor to determine whether a modification results in a new loan or a continuation of an existing loan, among other disclosures specific to modifications with borrowers that are experiencing financial difficulties. The update eliminated the accounting guidance for troubled debt restructurings by creditors and requires disclosure of current period gross write-offs by year of origination for financing receivables and net investments in leases.

The Association also adopted the FASB guidance entitled “Measurement of Credit Losses on Financial Instruments” (CECL) and other subsequently issued accounting standards updates related to credit losses on January 1, 2023. This guidance replaced the current incurred loss impairment methodology with a single allowance framework for financial assets carried at amortized cost and certain off-balance sheet credit exposures. This guidance requires management to consider in its estimate of the allowance for credit losses (ACL) relevant historical events, current conditions, and reasonable and supportable forecasts that affect the collectability of the assets. The adoption of this guidance did not have a material impact on our financial statements.

The following table presents the impact to the allowance for credit losses and retained earnings upon adoption of this guidance on January 1, 2023.

(dollars in thousands)	December 31, 2022	CECL Adoption Impact	January 1, 2023
Assets:			
Allowance for credit losses on loans	$ 11,672	$ (5,030)	$ 6,642
Liabilities:			
Allowance for credit losses on unfunded commitments	$ 663	$ 475	$ 1,138
Retained earnings:			
Unallocated retained earnings, net of tax	$ 474,679	$ 4,555	$ 479,234

Loans and Allowance for Credit Losses

Loans are generally carried at their principal amount outstanding adjusted for charge-offs, deferred loan fees, or costs. Loan origination fees and direct loan origination costs are netted and capitalized, and the net fee or cost is amortized over the average life of the related loan as an adjustment to interest income. Loan prepayment fees are reported in interest income. Interest on loans is accrued and credited to interest income based on the daily principal amount outstanding.

Nonaccrual Loans

Nonaccrual loans are loans for which there is reasonable doubt that all principal and interest will not be collected according to the original contractual terms and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is modified or until the entire amount past due, including principal, accrued interest, and penalty interest incurred as the result of past due status, is collected or otherwise discharged in full.

Consistent with prior practice, loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection), circumstances indicate that collection of principal and interest is in doubt or legal action, including foreclosure or other forms of collateral conveyance, has been initiated to collect the outstanding principal and interest. At the time a loan is placed in nonaccrual status, accrued interest that is considered uncollectible is reversed (if accrued in the current year) and/or included in the recorded nonaccrual balance (if accrued in prior years). Loans are charged-off at the time they are determined to be uncollectible.

When loans are in nonaccrual status, interest payments received in cash are generally recognized as interest income if the collectability of the loan principal is fully expected and certain other criteria are met. Otherwise, payments received on nonaccrual loans are applied against the recorded investment in the loan asset. Nonaccrual loans are returned to accrual status if all contractual principal and interest is current, the borrower is fully expected to fulfill the contractual repayments terms, and after remaining current as to principal and interest for a sustained period or have a recent repayment pattern demonstrating future repayment capacity to make on-time payments. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer should first be recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

Accrued Interest Receivable

The Association elected to continue classifying accrued interest on loans in accrued interest receivable and not as part of loans on the Consolidated Statement of Condition. The Association also elected to not estimate an allowance on interest receivable balances because the nonaccrual policies in place provide for the accrual of interest to cease on a timely basis when all contractual amounts are not expected.

Loan Modifications to Borrowers Experiencing Financial Difficulty

Loan modifications may be granted to borrowers experiencing financial difficulty. Modifications can be in the form of one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant payment delay, or a term extension. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions.

Collateral Dependent Loans

Collateral dependent loans are loans secured by collateral, including but not limited to agricultural real estate, crop inventory, equipment, and livestock. CECL requires an Association to measure the expected credit losses based on fair value of the collateral at the reporting date when the Association determines that foreclosure is probable. Additionally, CECL allows a fair value practical expedient as a measurement approach for loans when the repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower is experiencing financial difficulties. Under the practical expedient measurement approach, the expected credit losses is based on the difference between the fair value of the collateral less estimated costs to sell and the amortized cost basis of the loan.

Allowance for Credit Losses

Beginning January 1, 2023, the ACL represents the estimated current expected credit losses over the remaining contractual life of the loans measured at amortized cost and certain off-balance sheet credit exposures. The ACL takes into consideration relevant information about past events, current conditions, and reasonable and supportable macroeconomic forecasts of future conditions. The contractual term excludes expected extensions, renewals, and modifications, unless the extension or renewal options are not unconditionally cancellable. The ACL comprises:

- the allowance for credit losses on loans (ACLL) and
- the allowance for unfunded commitments, which is presented on the balance sheet in other liabilities.

Determining the appropriateness of the allowance is complex and requires judgment by management about the effect of matters that are inherently uncertain. Subsequent evaluations of the loan portfolio, considering macroeconomic conditions, forecasts, and other factors prevailing at the time, may result in significant changes in the ACL in those future periods.

Methodology for Allowance for Credit Losses on Loans

The ACLL represents management's estimate of credit losses over the remaining expected life of loans. Loans are evaluated on the amortized cost basis, including premiums, discounts, and fair value adjustments.

The Association employs a disciplined process and methodology to establish its ACLL that has two basic components: first, an asset-specific component involving individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans; and second, a pooled component for estimated expected credit losses for pools of loans that share similar risk characteristics.

Asset-specific loans are generally collateral-dependent loans (including those loans for which foreclosure is probable) and nonaccrual loans. For an asset-specific loan, expected credit losses are measured as the difference between the amortized cost basis in the loan and the present value of expected future cash flows discounted at the loan's effective interest rate except that, for collateral-dependent loans, credit loss is measured as the difference between the amortized cost basis in the loan and the fair value of the underlying collateral. The fair value of the collateral is adjusted for the estimated cost to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. In accordance with the Association's appraisal policy, the fair value of collateral-dependent loans is based upon independent third-party appraisals or on collateral valuations prepared by in-house appraisers. When an updated appraisal or collateral valuation is received, management reassesses the need for adjustments to the loan's expected credit loss measurements and, where appropriate, records an adjustment. If the calculated expected credit loss is determined to be permanent, fixed, or non-recoverable, the credit loss portion of the loan will be charged off against the allowance for credit losses.

In estimating the pooled component of the ACLL for loan pools that share common risk characteristics, loans are evaluated collectively and segregated into loan pools considering the risk associated with the specific pool. Relevant risk characteristics include loan type, commodity, credit quality rating, or business segment or a combination of these classes. The allowance is determined based on a quantitative calculation of the expected life-of-loan loss percentage for each loan category by considering the probability of default, based on the migration of loans from performing to loss by credit quality rating using historical life-of-loan analysis periods for loan types, and the severity of loss, based on the aggregate net lifetime losses incurred per loan pool.

The pooled component of the ACLL also considers factors for each loan pool to adjust for differences between the historical period used to calculate historical default and loss severity rates and expected conditions over the remaining lives of the loans in the portfolio related to:

- lending policies and procedures,
- national, regional, and local economic business conditions, and developments that affect the collectability of the portfolio, including the condition of various markets,
- the nature of the loan portfolio, including the terms of the loans,
- the experience, ability, and depth of the lending management and other relevant staff,
- the volume and severity of past due and adversely classified or graded loans and the volume of nonaccrual loans,
- the quality of the loan review and process,
- the value of underlying collateral for collateral-dependent loans,
- the existence and effect of any concentrations of credit and changes in the level of such concentrations, and,
- the effect of external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the existing portfolio.

The Association uses a single economic scenario over a reasonable and supportable forecast period of 12 months. Subsequent to the forecast period, the institution reverts to long run historical loss experience beyond the 12 months utilizing an accumulated quarter method to inform the estimate of losses for the remaining contractual life of the loan portfolio.

The economic forecasts incorporate macroeconomic variables, including agricultural commodity prices, unemployment rates, Gross Domestic Product (GDP) annual growth rates, government spending to GDP, real consumer spending, United States exports, inflation, and Fed Funds rate. Also considered are portfolio trends, competition and legal factors, collateral values, nature and volume of loan concentrations, and loan underwriting and collection reviews.

In addition to the quantitative calculation, the institution considers the imprecision inherent in the process and methodology, emerging risk assessments, and other subjective factors, which may lead to a management adjustment to the modeled ACLL results. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral. The economic forecasts are updated on a quarterly basis.

Prior to January 1, 2023, the allowance for loan losses was maintained at a level considered adequate to provide for probable losses existing in and inherent in the loan portfolio. The allowance was based on a periodic evaluation of the loan portfolio in which numerous factors are considered, including economic conditions, collateral values, borrowers' financial conditions, loan portfolio composition, and prior loan loss experience. The allowance for loan losses encompassed various judgments, evaluations, and appraisals with respect to the loans and their underlying collateral that, by their nature, contain elements of uncertainty and imprecision. Changes in the agricultural economy and their impact on borrower repayment capacity would cause these various judgments, evaluations, and appraisals to change over time. Management considered a number of factors in determining and supporting the levels of the allowances for loan losses, which include, but are not limited to, the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects, and weather-related influences.

Allowance for Credit Losses on Unfunded Commitments

The Association evaluates the need for an allowance for credit losses on unfunded commitments under CECL and if required, an amount is recognized and included in other liabilities on the Consolidated Statement of Condition. The amount of expected losses is determined by calculating a commitment usage factor over the contractual period for exposures that are not unconditionally cancellable by the institution and applying the loss factors used in the ACLL methodology to the results of the usage calculation. No allowance for credit losses is recorded for commitments that are unconditionally cancellable.

NOTE 2 - LOANS AND ALLOWANCE FOR CREDIT LOSSES

A summary of loans follows.

(dollars in thousands)	**March 31, 2023**	December 31, 2022
Real estate mortgage	**$ 1,119,339**	$ 1,174,129
Production and intermediate-term	**396,938**	467,546
Agribusiness	**306,087**	271,172
Rural infrastructure	**132,933**	130,175
Agricultural export finance	**16,980**	6,930
Rural residential real estate	**900**	975
Total loans	**$ 1,973,177**	$ 2,050,927

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2023:

	Other Farm Credit Institutions	
(dollars in thousands)	Purchased	Sold
Real estate mortgage	$ 74,344	$ 141,663
Production and intermediate-term	162,607	119,127
Agribusiness	311,862	119,320
Rural infrastructure	158,154	25,166
Agricultural export finance	24,508	7,528
Total	$ 731,475	$ 412,804

Credit Quality

Credit risk arises from the potential inability of an obligor to meet its payment obligation and exists in our outstanding loans, letters of credit, and unfunded loan commitments. The Association manages credit risk associated with the retail lending activities through an analysis of the credit risk profile of an individual borrower using its own set of underwriting standards and lending policies, approved by its board of directors, which provides direction to its loan officers. The retail credit risk management process begins with an analysis of the borrower's credit history, repayment capacity, financial position, and collateral, which includes an analysis of credit scores for smaller loans. Repayment capacity focuses on the borrower's ability to repay the loan based on cash flows from operations or other sources of income, including off-farm income. Real estate mortgage loans must be secured by first liens on the real estate (collateral). As required by Farm Credit Administration regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures. Real estate mortgage loans may be made only in amounts up to 85% of the original appraised value of the property taken as security or up to 97% of the appraised value if guaranteed by a state, federal, or other governmental agency. The actual loan to appraised value when loans are made is generally lower than the statutory maximum percentage. Loans other than real estate mortgage may be made on a secured or unsecured basis.

The Association uses a two-dimensional risk rating model based on an internally generated combined System risk rating guidance that incorporates a 14-point probability of default rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default. Probability of default is the probability that a borrower will experience a default during the life of the loan. The loss given default is management's estimate as to the anticipated principal loss on a specific loan assuming default occurs during the remaining life of the loan. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the loan is 90 days or more past due. This credit risk rating process incorporates objective and subjective criteria to identify inherent strengths, weaknesses, and risks in a particular relationship. The institution reviews, at least on an annual basis, or when a credit action is taken, the probability of default category.

Each of the probability of default categories carries a distinct percentage of default probability. The probability of default rate between one and nine of the acceptable categories is very narrow and would reflect almost no default to a minimal default percentage. The probability of default rate grows more rapidly as a loan moves from acceptable to other assets especially mentioned and grows significantly as a loan moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain. These categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality.
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness.
- Substandard – assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan.
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions, and values that make collection in full highly questionable.
- Loss – assets are considered uncollectible.

The following table shows loans under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans by loan type as of:

	March 31, 2023	December 31, 2022
Real estate mortgage		
Acceptable	**96.20%**	95.49%
OAEM	**0.82%**	0.62%
Substandard	**2.98%**	3.89%
Total	**100.00%**	100.00%
Production and intermediate-term		
Acceptable	**92.52%**	94.86%
OAEM	**4.08%**	1.12%
Substandard	**3.40%**	4.02%
Total	**100.00%**	100.00%
Agribusiness		
Acceptable	**97.28%**	96.91%
OAEM	**-**	1.67%
Substandard	**2.72%**	1.42%
Total	**100.00%**	100.00%
Rural infrastructure		
Acceptable	**99.83%**	100.00%
OAEM	**0.17%**	-
Total	**100.00%**	100.00%
Agricultural export finance		
Acceptable	**100.00%**	100.00%
Total	**100.00%**	100.00%
Rural residential real estate		
Acceptable	**99.17%**	99.21%
Substandard	**0.83%**	0.79%
Total	**100.00%**	100.00%
Total Loans		
Acceptable	**95.90%**	95.84%
OAEM	**1.30%**	0.83%
Substandard	**2.80%**	3.33%
Total	**100.00%**	100.00%

[1] Prior to the adoption of CECL on January 1, 2023, loans were presented with accrued interest receivables.

Accrued interest receivable on all accruing loans at March 31, 2023 has been excluded from the amortized cost of loans and reported separately in the Consolidated Statement of Condition.

High risk assets consist of nonaccrual loans and other property owned. The following table shows these nonperforming assets and related credit quality statistics as follows:

(dollars in thousands)	**March 31, 2023**	December 31, 2022
Nonaccrual loans		
Real estate mortgage	**$ 7,256**	$ 7,468
Production and intermediate-term	**925**	1,011
Agribusiness	**7,129**	3,002
Rural residential real estate	**8**	8
Total nonaccrual loans	$ 15,318	$ 11,489
Other property owned	**$ 115**	$ 70
Total high risk assets[1]	**$ 15,433**	$ 11,559
Nonaccrual loans to total loans	**0.78%**	0.56%
High risk assets[1] to total loans and other property owned	**0.78%**	0.56%
High risk assets[1] to total shareholders' equity	**3.14%**	2.43%

[1] Prior to the adoption of CECL on January 1, 2023, high risk assets included accruing loans 90 days or more past due and accruing restructured loans. At December 31, 2022, the Association did not have any accruing loans 90 days or more past due or accruing restructured loans.

The following table provides the amortized cost for nonaccrual loans with and without a related allowance for loan losses, as well as interest income recognized on nonaccrual loans during the period:

	March 31, 2023			**For the Three Months Ended March 31, 2023**
(dollars in thousands)	Amortized Cost with Allowance	Amortized Cost without Allowance	Total	Interest Income Recognized
Nonaccrual loans				
Real estate mortgage	$ 4,664	$ 2,592	$ 7,256	$ 19
Production and intermediate-term	141	784	925	-
Agribusiness	1,428	5,701	7,129	70
Rural residential real estate	-	8	8	-
Total nonaccrual loans	$ 6,233	$ 9,085	$ 15,318	$ 89

The following tables provide an age analysis of past due loans at amortized cost.

	March 31, 2023					
(dollars in thousands)	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
Real estate mortgage	$ 5,502	$ 7,313	$ 12,815	$ 1,106,524	$ 1,119,339	$ 57
Production and intermediate-term	-	925	925	396,013	396,938	-
Agribusiness	4,508	-	4,508	301,579	306,087	-
Rural infrastructure	-	-	-	132,933	132,933	-
Agricultural export finance	-	-	-	16,980	16,980	-
Rural residential real estate	-	8	8	892	900	-
Total	$ 10,010	$ 8,246	$ 18,256	$ 1,954,921	$ 1,973,177	$ 57

Prior to the adoption of CECL, the age analysis of past due loans included accrued interest as follows:

	December 31, 2022					
(dollars in thousands)	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
Real estate mortgage	$ 1,413	$ 7,436	$ 8,849	$ 1,181,799	$ 1,190,648	$ -
Production and intermediate-term	122	942	1,064	470,726	471,790	-
Agribusiness	2,942	-	2,942	269,601	272,543	-
Rural infrastructure	583	-	583	129,966	130,549	-
Agricultural export finance	-	-	-	6,945	6,945	-
Rural residential real estate	-	8	8	974	982	-
Total	$ 5,060	$ 8,386	$ 13,446	$ 2,060,011	$ 2,073,457	$ -

Allowance for Credit Losses

The credit risk rating methodology is a key component of the institution's allowance for credit losses evaluation, and is generally incorporated into the institution's loan underwriting standards and internal lending limits. In addition, borrower and commodity concentration lending and leasing limits have been established by each individual System institution to manage credit exposure. The regulatory limit to a single borrower or lessee is 15% of the institution's lending and leasing limit base but System institutions' boards of directors have generally established more restrictive lending limits. This limit applies to Associations with long-term and short- and intermediate-term lending authorities.

Effective January 1, 2023, the Association adopted the CECL accounting guidance as described in Note 1. A summary of changes in the allowance for loan losses is as follows:

(dollars in thousands)	Balance at December 31, 2022	Cumulative Effect of CECL Adoption	Balance at January 1, 2023	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at March 31, 2023
Real estate mortgage	$ 6,008	$ (1,790)	$ 4,218	$ 112	$ 4,330
Production and intermediate-term	4,636	(3,122)	1,514	(57)	1,457
Agribusiness	897	(284)	613	1,051	1,664
Rural infrastructure	129	161	290	(13)	277
Agricultural export finance	1	(1)	-	-	-
Rural residential real estate	1	6	7	(1)	6
Total	$ 11,672	$ (5,030)	$ 6,642	$ 1,092	$ 7,734

(dollars in thousands)	Balance at December 31, 2021	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at March 31, 2022
Real estate mortgage	$ 6,459	$ -	$ -	$ (1,021)	$ 5,438
Production and intermediate-term	6,239	37	-	(929)	5,273
Agribusiness	342	-	-	(143)	199
Rural infrastructure	85	-	-	(48)	37
Agricultural export finance	-	-	-	1	1
Rural residential real estate	-	-	-	1	1
Total	$ 13,125	$ 37	$ -	$ (2,139)	$ 10,949

For periods prior to January 1, 2023, the allowance for loan losses was based on probable and estimable losses inherent in the loan portfolio.

The Association maintains a separate reserve for unfunded commitments, which is included in Liabilities on the Association's Consolidated Statement of Condition. The related provision for the reserve for unfunded commitments is included as part of the provision for credit losses on the Consolidated Statement of Comprehensive Income, along with the provision for loan losses. A summary of changes in the reserve for unfunded commitments follows:

(dollars in thousands)	For the Three Months Ended March 31, 2023
Balance at December 31, 2022	$ 663
Cumulative Effect of CECL Adoption	475
Balance at January 1	$ 1,138
Provision for reserve for unfunded commitment	49
Total	$ 1,187

(dollars in thousands)	For the Three Months Ended March 31, 2022
Balance at December 31, 2021	$ 636
Reversal of reserve for unfunded commitment	(218)
Total	$ 418

The following table shows the amortized cost basis at the end of the respective reporting period for loan modifications granted to borrowers experiencing financial difficulty, disaggregated by loan type and type of modification granted.

	Term or Payment Extension	
(dollars in thousands)	**March 31, 2023**	% of Total Loans
Real estate mortgage	**$ 7,099**	0.63%
Total loans	**$ 7,099**	0.63%

Accrued interest receivable related to loan modifications granted to borrowers experiencing financial difficulty as of the three months ended March 31, 2023 was $55 thousand.

The following table describes the financial effect of the modifications made to borrowers experiencing financial difficulty during the three months ended March 31, 2023:

	Weighted-Average Term Extension (in days)
	Financial Effect
Real estate mortgage	912.00

The Association had no modified loans that subsequently defaulted in the period presented.

The following table sets forth an aging analysis of loans to borrowers experiencing financial difficulty that were modified on or after January 1, 2023, the date of the adoption of the guidance noted above, through March 31, 2023:

	Payment Status of Loans Modified in Past 3 Months		
(dollars in thousands)	Current	30-89 Days Past Due	90 Days or More Past Due
Real estate mortgage	$ 7,099	$ -	$ -
Total	$ 7,099	$ -	$ -

The Association did not have any additional commitments to lend to borrowers experiencing financial difficulty whose loans have been modified. The Association had no loans held for sale at March 31, 2023 or at December 31, 2022.

Troubled Debt Restructuring

Prior to January 1, 2023, the adoption of updated FASB guidance on loan modifications, a restructuring of a loan constituted a troubled debt restructuring, also known as formally restructured, if the creditor for economic or legal reasons related to the borrower's financial difficulties granted a concession to the borrower that it would not otherwise consider. Concessions varied by program and were borrower-specific and could include interest rate reductions, term extensions, payment deferrals, or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may have been forgiven. When a restructured loan constituted a troubled debt restructuring, these loans were included within our impaired loans under nonaccrual or accruing restructured loans.

The Association had no TDRs within the previous 12 months and for which there were subsequent payment defaults at December 31, 2022.

The following table provides information on outstanding loans restructured in troubled debt restructurings.

	Loans modified as TDRs	TDRs in Nonaccrual Status*
(dollars in thousands)	December 31, 2022	December 31, 2022
Real estate mortgage	$ 7,469	$ 7,469
Production and intermediate-term	717	717
Total	$ 8,186	$ 8,186

* Represents the portion of loans modified as troubled debt restructurings that were in nonaccrual status.

NOTE 3 – CAPITAL

Our Association's unallocated retained earnings for the quarter ended March 31, 2023 reflects an increase from the cumulative effect of a change in accounting principle for CECL on January 1, 2023. The impact of adoption was not material to the Association's capital ratios. A summary of select capital ratios based on a three-month average and minimums set by the Farm Credit Administration follows.

	As of March 31, 2023	As of December 31, 2022	Regulatory Minimums	Capital Conservation Buffer	Total
Risk Adjusted:					
Common equity tier 1 ratio	20.06%	19.60%	4.5%	2.5%	7.0%
Tier 1 capital ratio	20.06%	19.60%	6.0%	2.5%	8.5%
Total capital ratio	20.43%	20.13%	8.0%	2.5%	10.5%
Permanent capital ratio	20.13%	19.69%	7.0%	-	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	20.67%	20.44%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	20.61%	20.38%	1.5%	-	1.5%

If capital ratios fall below the regulatory minimum plus buffer amounts, capital distributions (equity redemptions, cash dividend payments, and cash patronage payments) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The following tables present the activity in the accumulated other comprehensive income/loss, net of tax by component:

	For the Three Months Ended March 31	
(dollars in thousands)	**2023**	2022
Pension and other benefit plans:		
Beginning balance	**$ 140**	$ (224)
Amounts reclassified from accumulated other comprehensive income/(loss)	**(5)**	10
Net current period other comprehensive income/(loss)	**(5)**	10
Ending balance	**$ 135**	$ (214)

The following table represents reclassifications out of accumulated other comprehensive income/loss.

	Amount Reclassified from Accumulated Other Comprehensive Income/Loss		Location of Gain/Loss Recognized in Statement of Income
	For the Three Months Ended March 31		
(dollars in thousands)	**2023**	2022	
Pension and other benefit plans:			
Net actuarial (gain)/loss	**$ (5)**	$ 10	Salaries and employee benefits
Total reclassifications	**$ (5)**	$ 10	

NOTE 4 - FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 2 of the 2022 Annual Report to Shareholders for a more complete description.

Assets measured at fair value on a recurring basis are summarized below:

(dollars in thousands)	Fair Value Measurement Using Level 1	Level 2	Level 3	Total Fair Value
Assets held in nonqualified benefits trusts				
March 31, 2023	**$ 1,272**	**$ -**	**$ -**	**$ 1,272**
December 31, 2022	$ 1,154	$ -	$ -	$ 1,154

The Association had no liabilities measured at fair value on a recurring basis at March 31, 2023 or December 31, 2022.

Assets measured at fair value on a non-recurring basis for each of the fair value hierarchy values are summarized below:

(dollars in thousands)	Fair Value Measurement Using Level 1	Level 2	Level 3	Total Fair Value
March 31, 2023				
Loans	**$ -**	**$ -**	**$ 4,708**	**$ 4,708**
Other property owned	**$ -**	**$ -**	**$ 122**	**$ 122**
December 31, 2022				
Loans	$ -	$ -	$ 5,019	$ 5,019
Other property owned	$ -	$ -	$ 75	$ 75

With regard to impaired loans and other property owned, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and considers unobservable inputs such as income and expense, comparable sales, replacement cost, and comparability adjustments.

The Association had no liabilities measured at fair value on a non-recurring basis at March 31, 2023 or December 31, 2022.

Valuation Techniques

As more fully discussed in Note 2 of the 2022 Annual Report to Shareholders, accounting guidance establishes a fair value hierarchy, which requires an Association to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities, subject to fair value measurement.

Assets Held in Non-Qualified Benefits Trusts

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

Loans Evaluated for Impairment

For impaired loans measured on a non-recurring basis, the fair value is based upon the underlying collateral since the loans are collateral dependent loans. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

Other Property Owned

Other property owned measured on a non-recurring basis is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of other property owned involves the use of appraisals or other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset’s fair value.

NOTE 5 - SUBSEQUENT EVENTS

The Association has evaluated subsequent events through May 8, 2023, which is the date the financial statements were issued, and no material subsequent events were identified.